

# Why bswift?

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Just ask Joanne Nahrstadt, Manager of Benefits Administration for Amsted Industries, a leading manufacturer of industrial components serving the railroad, vehicular and construction markets. Based in Chicago, Illinois, Nahrstadt oversees benefits for more than 7,000 employees in 37 locations and 4,500 retirees.

Nahrstadt went shopping for a new benefits administration solution after a difficult three years using their HRIS vendor’s solution. “We went with our HRIS vendor because we liked the idea of an integrated one-stop shop that could do it all. The problem was that their modules don’t talk to each other; it’s not at all integrated.” She was looking for an online system and a team that understands benefits. “With a large HRIS vendor, you’re dealing with programmers. You’re telling them how the system needs to work, but they don’t understand why. bswift understands what I need and always comes to me with best practices and suggestions,” says Nahrstadt.

Nahrstadt also knew she needed a sophisticated technology that could handle their complex requirements, such as their high deductible health plan and health savings account designed to promote consumerism and wellness. “We needed the

ability to hold payroll deductions until employees open their bank accounts,” says Nahrstadt. “On top of that, we only deposit seed money for employees who complete a wellness screening each year. bswift’s flexible system enabled us to easily administer the plan without any hassle.”

Amsted’s requirements are even more complicated for their retiree population. There are different pricing structures for retirees under age 65, over 65, and with or without spouses under or over age 65. Furthermore, Medicare-eligible retirees and spouses have the option to unbundle their health and pharmacy plans. “It was a very involved process before. With bswift, it’s streamlined,” says Nahrstadt.

Since moving to bswift, Nahrstadt, who has been with Amsted for 32 years, has found that her local HR administrators are able to focus on more strategic projects. “We run very lean HR Departments. They are not wasting time on issues like they used to. Everyone has benefited from our move to bswift, especially with retiree outsourcing.”

While Amsted primarily selected bswift for its state-of-the-art technology and benefits expertise, they are excited by their ability



## INDUSTRY

Railroad & Industrial Equipment

## SOLUTIONS

Benefits Enrollment & Administration: bswift

Billing Reconciliation: bswift

Retiree Outsourcing: bswift

HRIS/Payroll: Ultimate Software

## WHY BSWIFT?

Consultative client service team

Ability to handle complex requirements

Worry-free retiree outsourcing

Reporting/billing tools

Wellness incentives

to engage more employees in the online enrollment process. “We’re going into our third open enrollment with bswift, and I’m expecting to achieve 90% employee self-service this year. For manufacturing, that’s huge,” says Nahrstadt. “Our employees are telling us: it’s so easy. We couldn’t agree more.”